

Halo Energy / Success Story

SECONDWIND
by Vaisala



Community wind innovator uses Triton as sole source of wind resource data for planned 30 MW installation in Illinois

Halo Energy uses Triton Sonic Wind Profiler for early stage prospecting, wind resource assessment, and turbine selection.

Part of the next wave of North American community wind developers, Halo Energy is leveraging cutting-edge technology and industry best practices to develop a planned 15-turbine project. Phase I will provide around 30 MW of wind power. Halo has relied on Second Wind's meteorological services team for assistance in prospecting and assessing the wind site. Using the Triton Sonic Wind Profiler as the sole source of project data, the company emphasizes speed and agility in the development process.

CUSTOMER PROFILE

Halo Energy is a wind energy development company that performs site assessments, project development, engineering, facilitation, consulting, and construction management. Its goal is to promote a cleaner environment through renewable energy projects.

Founded:	January 2010
Headquarters:	Inverness, Illinois
Employees:	3
To learn more:	www.haloenergyllc.net



"Triton gives better results for less money. The Triton's accuracy has given us a strong leg to stand on and more confidence in the project and the expected results. That's motivated me to proceed in a more definite and constant manner, and gives me a firmer grip on the end game—the project's economics."

Pascal Colletier
President, Founder, Halo Energy LLC

Halo Energy uses Triton® for:

- Early stage prospecting
- Wind resource assessment
- Turbine selection

Like other wind projects, community wind projects involve fast-breaking opportunities and changing circumstances. Illinois-based Halo Energy has taken advantage of the Triton's accurate hub-height measurements and worry-free, flexible operations to help push projects through the initial stages of development. Halo uses Triton to rapidly prospect and assess areas for wind farm potential before incurring large up-front costs. Currently in power purchase negotiations for its 15-turbine project in Cedarville, Halo is also using Triton data to develop another project in Eastern Iowa.

"We have been talking with public agencies to buy the power from our wind farm. We have a very viable site with good wind and the opportunity to expand our project and grow," said Pascal Colletier, Halo's president and founder. "We've been aggressive on finding a

market early in the process. We've kind of worked it backwards. We leased the land, deployed a Triton, worked on securing key development and environmental items in the process, and began actively pursuing an end user/PPA. If you don't have a client to buy your product, you may have a business model but most likely, an unsuccessful one."

Halo's project is located in the town of Cedarville, about 110 miles west of Chicago. The site fit Colletier's plan to develop a community-scale wind project—10 to 30 megawatts—and to minimize the regulatory processes that often delay larger projects.

"I really think community wind is the proper focus right now," he said. "With larger projects, there are so many more people involved at every step of the way that it's easy for things to get bogged down, not to mention the amount of money also needed. A community wind-scale project made more sense for us."

Halo leased 1500 acres in Cedarville with the intention of developing an initial four-turbine wind farm, but the preliminary reports showed that the wind resources on the site were better than expected. Based on that wind intelligence and increased interest from their potential customer, the company has twice doubled the project to its current planned size of fifteen turbines.

Prospecting and wind resource assessment are often identified as two separate phases, but in real life the edges are often blurred. Data gathered during an initial inquiry into land suitability are often used during wind resource assessment and wind farm design. Being able to relocate the Triton easily and obtain wind data analysis reports and power curve assessments quickly, Halo was able to keep up with the changing scope of its planned project. As the wind data indicated the project had greater potential, Colletier was able to re-work his plans and select appropriate turbines to fulfill the potential—using the Triton as the sole source of wind data.

The Triton unit was installed and serviced by Multiband Engineering and Wireless

Services, Midwest, Inc. (formerly WPCS), a Triton Certified Installer. "Multiband does everything from soup to nuts," said Colletier. "Having Multiband's help, along with daily monitoring service from Second Wind, and fast response to any concerns I had, made the experience of using Triton worry-free."

When Halo was researching wind data collection systems, Colletier consulted Matt Cumberworth, Multiband's Director of Wind Energy Services, for advice on the best solution for the Cedarville site. After Cumberworth described the relative merits of met towers and remote sensing, Colletier decided remote sensing was right for Halo.

"Matt gave me the pros and cons of both. I thought that with a 60-meter tower we'd get readings at 60 meters, but what do we do for 80 or 100 meters? We weren't thinking of a 100-meter hub height, but 80 meters was definitely in our plans. Now the trend is to go to 100 and 120 meter hub heights. It made sense to go with the Triton to get actual readings at those heights," Colletier said. "It was a logical choice for us to go with a technology that was consistent and could be monitored remotely and that didn't require us to do a lot of extrapolating."

Colletier credits the combination of Triton and Second Wind data analysis services with helping to get his project started faster than it would have following the standard wind farm development path. He expects the project to be complete before June 2013.

"Triton gives better results with less aggravation, maintenance, uncertainty and, of course, at a better price—comparably. The company's professional staff and technicians have been 'spot on' with their back up support and timely response. They have always bent over backwards to help out. The Triton's accuracy has given us a strong leg to stand on and more confidence in the project and the expected results," he said. "That's motivated me to proceed in a more definite and constant manner, and gives me a firmer grip on the end game—the project's economics."

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Through the combined expertise of Vaisala, a global leader in atmospheric observation, and Second Wind, a global leader in remote sensing technology and data services for the wind energy industry, we offer an integrated suite of wind measurement solutions.

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Marshall University / Success Story

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Two Marshall University programs supported by the state of West Virginia, the Center for Environmental, Geotechnical, and Applied Sciences (CEGAS) and the Center for Business and Economic Research (CBER), are breathing new economic life into thousands of acres of former coal mining land. The Triton Sonic Wind Profiler is providing Marshall University with crucial wind data to use in determining whether wind power is viable on these sites.

Research team prospects for wind in abandoned coal mining sites, relying on Triton and SkyServe for economy and flexibility

CUSTOMER PROFILE

Marshall University is a public research university with an enrollment of 13,435 graduate and undergraduate students. The University's Center for Environmental, Geotechnical, and Applied Sciences (CEGAS) and the Center for Business and Economic Research (CBER) are collaborating with the state of West Virginia to explore industrial, agricultural and recreational options for coal brownfields.

Founded: 1837

Headquarters: Huntington, West Virginia

Employees: 2000

To learn more: www.marshall.edu



"When you look at the cost to put up a met tower, maintain it and move it to another location, it doesn't take too long to realize that investing in a Triton up front pays for itself."

George Carico, Environmental Manager, Marshall University

Marshall University uses Triton® for:

- Early stage prospecting

Marshall University uses SkyServe® for:

- Monitoring Triton
- Viewing wind data as it is collected
- Aiding in early qualification of wind sites

West Virginia has tens of thousands of acres of "brownfields," or land left behind by strip mining, spread across its coal-producing regions. Much of West Virginia's brownfield land has been restored through coal tax revenue over the years, but when the coal was gone, so was the economic engine that sustained adjoining communities.

"A lot of the brownfield acreage has been reclaimed to a point, but just by planting grass and small shrubs and new trees. The coal is gone, so the question now is what else can be done to make something positive happen on the property? Forest and pasture land are nice, but a couple of thousand acres with just a few cattle grazing on it might not provide the most benefit to the community. Some of the brownfields are near economic infrastructures, so they could conceivably be used for other energy and economic activities," said George Carico, environmental manager at Marshall Univ.

In 2005, the West Virginia legislature passed a bill establishing regional assistance centers at Marshall University and West Virginia University to find new uses for coal brownfields. Marshall was charged with serving West Virginia's southern 22 counties. The University's Center for Environmental, Geotechnical, and Applied Sciences (CEGAS) and the Center for Business and Economic Research (CBER) are exploring industrial, agricultural and recreational options for brownfields. Wind power is among the options the agencies are studying and the Triton Sonic Wind Profiler is playing a key part in Marshall's strategy for attracting wind farm developers.

The CEGAS and CBEB staffs realized that data about wind production at these brownfield sites would be key to attracting wind farm developers to the brownfields. Brownfields aren't typically considered prime wind farm locations, so developers were unlikely to spend money evaluating them without evidence that their investment might pay off. West Virginia lacked the necessary wind data to meet that need, so CEGAS and CBEB decided to collect data on brownfield land and use it to identify the most promising sites. The Appalachian Regional Commission and the West Virginia Department of Energy funded Marshall University for a study of wind resources at these brownfield sites.

"We're trying to get major wind developers interested so they'll come in and do their own studies," Carico said. "Developers are already looking at the prime spots like ridge lines, so we're looking to introduce them to new possibilities among the most promising brownfields. Some of the sites will not have significant wind potential, so if we can rule them out before involving the developers it will help us focus on the most attractive sites making the siting evaluation process more efficient and hopefully successful."

Carico and Christy Risch, director of research for the CBEB, wanted a wind data collection system that enabled them to evaluate many sites in as short a time as possible, with minimal cost and maintenance demands. They chose Triton because it's portable, reliable, accurate,

and doesn't need an outside power source. Triton uses SoDAR (sound detection and ranging) to profile wind conditions up to 200 meters high – across the entire rotor sweep of a wind turbine.

"When you look at the cost to put up a met tower, maintain it and move it to another location, it doesn't take too long to realize that investing in a Triton up front pays for itself," Carico said.

"We also don't have to worry about icing, lightning or any of the other reasons a tower-mounted anemometer could go down," Risch added. "And if you want a tower higher than 60 meters, you're also getting into a lot of complicated permitting issues."

Carico and Risch's team can bring Tritons to brownfield sites on flatbed trucks and have them running in a few hours. Triton's solar panel and low power requirements make it easy to maintain without frequent site visits. SkyServe wind data service also helps make Triton easy to manage by enabling the Marshall team to collect wind data remotely.

"The data is available in 10-minute intervals," Risch said. "Right now, the Triton is sitting on a site two-and-a-half hours away. Going up there to check it could be an all-day affair. Instead, I can sit at my desk, see that the Triton is running and see the numbers it's recording. The data is imported directly into spreadsheets."

The Triton's ability to collect data at heights of up to 200 meters is important to the brownfield project because the typical wind turbine has an 80 meter hub height and an 80 meter rotor diameter. At a lower quality wind site, hub heights and blade lengths would be greater. Developers need data collected at hub height and above to determine how productive wind turbines would be and to help them select the right turbine for the site.

"Triton is being looked on favorably as something people might be able to base their investment decisions on," Risch said. "It's enough to get someone to take a closer look at a site, and that's our goal for the program."

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